



A Word from the MD

2001 was indeed an eventful year for many of us. There was an urgent need for most industries, in particular the electronics industry, to re-strategise and re-position themselves in this highly competitive marketplace. Many have opted to trim costs and improve on overall efficiency.

For our company, we have also re-look into our trade fair calendar and will consolidate and re-position some of our shows. Anchor shows such as ASEANPLAS, wire Singapore, Tube Singapore and PRINTEC ASIA will continue to be staged in Singapore in its current cycle. HOSPIMedica ASIA will now be held annually whilst OS+H Asia will be held every other year concurrently with the medical show. The concept for our trade fairs dealing with factory automation, process automation and logistics (IA/ICAM/LOGISMAT) will be further adjusted and streamlined in accordance to the market situation in Asia.

While most of us will exercise caution in our investments, we cannot neglect the fact the Asia is still an important market. For instance, during our last show on

wire and tube in September 2001, our exhibitors were pleased with the quality of the visitors who came from quite a wide variety of industries. The money and time were well spent at the show as there was strong "trading" taking place.

Most of us will expect some form of upturn in the economy and in accordance with analysts, there should be signs of recovery during the second half of 2002.

We usher in the year of the horse this year and accordingly to the Chinese belief, this year is a year of action, enterprise and achievement leading to an upturn in certain key industries and an improvement in the global economy.

We are convinced and look forward to positive signs once again.

With best regards

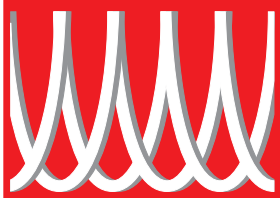
Gernot Ringling

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Schenker Ad

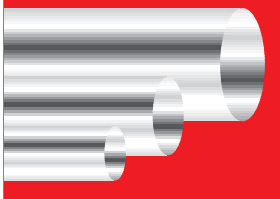


wire Singapore



THE ALL-ASIA
WIRE & CABLE TRADE FAIR
www.wire-singapore.com

Tube Singapore



THE ALL-ASIA
TUBE & PIPE TRADE FAIR
www.tube-singapore.com

25 - 27 September 2001
Singapore Expo



- Asia's Leading Wire, Cable, Tube and Pipe Trade Fair Attracts 4,850 Visitors From 64 Nations and 356 Exhibitors From 35 Countries
- Decision Makers Top Visitors List

wire Singapore and Tube Singapore 2001 were declared open by Mr Leong Horn Kee, Chairman of GPC for Finance and Trade & Industry on Tuesday, 25 September 2001.

In his opening address, Mr Leong indicated that "the wire and tube industry is a key element for the manufacturing and infrastructure industries. There has been growth of the wire and cable industry". He added that the "iron and steel trade in Asia itself has increased from SGD1.8 billion in 1999 to SGD2.1 billion in 2000. With the expected growth of Asia markets in the medium and long term, there will be a need for more infrastructure and construction development."

The combined exhibitions saw many companies bringing in more machinery, equipment, accessories and tools for sale and demonstration on-site. Dr Horst Birkmann, President, International Wire and Cable Exhibitors Association highlighted in his speech at the Opening Ceremony that, "In comparison to 1999, the number of exhibitors has risen to 284 (from 232). From our shipping agents we learned that about 600m3 of freight have arrived for wire and Tube. Compared to 1999, this is more than double. All this is strong proof of the confidence the exhibitors have for this region of the world and Singapore as its hub."



The three-day exhibition attracted 356 companies from 35 countries including 10 national group participation from Austria, China, France, Germany, India, Italy, Russia, Spain, Taiwan and USA. 4,850 trade visitors and professionals from 64 countries visited the exhibition. 93.28% of the visitors came from Asia. Manufacturers, producers and decision makers tops the visitors list. They represented a wide cross section of industries ranging from Building & Construction, Electrical & Electronic, Engineering Services, Metallurgical & Metal Products, Telecommunications and Oil & Gas.

Visitors were generally pleased with the products and services showcased at both exhibitions. Many indicated their interest in making a purchase or placing an order for a machine or product that were displayed on site.

The next wire Singapore and Tube Singapore will be staged from 23 to 25 September 2003 at the Singapore Expo.





ASEANPLAS International Trade Fair for Plastics and Rubber

www.aseanplas-singapore.com

Incorporating:



12 - 15 March 2002
Singapore Expo

Countdown to ASEANPLAS 2002 - Providing the industry with the right solutions and connections with

- ✓ New Products
- ✓ New Technologies
- ✓ New Innovations
- ✓ New Developments

Leaders of the plastic and rubber industries will converge in Singapore from 12 to 15 March 2002 for ASEANPLAS, the International Trade Fair for Plastics and Rubber. This four-day exhibition has attracted some 300 exhibiting companies from 20 countries including national group participation from Austria, Germany, Italy and Malaysia.

Since its inception in 1995 and based on its track record, ASEANPLAS is today unquestionably the leading and most authoritative platform for the plastic and rubber industries in Southeast Asia. Held triennially in Singapore, this reputable plastics and rubber trade fair has a strategic fit in the global trade fair calendar for the industries it serves.

Business and trade professionals from the region who are related to industries such as packaging, fabrication, electrical & electronics, medical & health, automotive, building & construction, household goods, furniture, appliances and leisure goods should not miss the opportunity to visit the show. It is the region's only plastics and rubber trade fair that offers a very comprehensive showcase of practical solutions for cost effective production and processing.

Visitors will greatly benefit from their visit. They will be able to:

- Find a product or a process that will help them boost output, increase productivity and efficiency in order to remain globally competitive
- See new innovations that will be introduced for the first time in Southeast Asia or that have been recently developed
- Meet and interact with the 300 international exhibiting companies all under one roof.

Exhibitors will collectively showcase a wide range of products for plastics and rubber ranging from resins, stabilizers, additives, extrusion and molding machines, converting, waste management systems to ancillary equipment such as hoppers, dryers and mixers. Many new products and innovations will also be on display.





UP-NEXT



A great deal of effort has been made in promoting ASEANPLAS 2002 and through the assistance and support of the ASEAN Federation of Plastic Industries, both exhibitors and visitors will stand to gain from their participation. To meet with the growing demands, research, development and technology are needed to develop these markets further. Exhibitors at ASEANPLAS 2002 have taken a step further by organizing technical seminars dealing on topics such as new technology, applications and productivity improvement.

ASEANPLAS is a project by the ASEAN Federation of Plastic Industries (AFPI) and hosted by the Singapore Plastic Industry Association. It is endorsed by the Singapore Trade Development Board under its Approved International Trade Fair programme and supported by the following:

- EUROMAP - the European Committee of Machinery Manufacturers for the Plastics and Rubber Industries;
- JPM - the Association of Japan Plastics Machinery;
- Korea Plastic Association and
- K Düsseldorf, the world's leading plastic and rubber trade fair

Show Information

Date: 12 - 15 March 2002

Venue: Singapore Expo, Hall 3 & 4

Exhibition Hours: 12 - 14 March : 10.00am to 6.00pm
15 March : 10.00am to 5.00pm

Admission: For trade and professionals only

Registration: Pre-register on line at www.myregtool.com/aseanplas

Dress code: Business / office attire





International Boating, Watersports and Marine Equipment Show

www.boatmetsasia.com

Held concurrently with :



Asia's International Dive Exhibition

18 - 21 April 2002
Suntec Singapore



Boat Show All Geared for the New Year with New Venue and New Concept

boat and METS ASIA 2002 is set to cause the regional boat industry all abuzz with excitement over the changes made to the show. Apart from a new location, two new concepts have been introduced to enhance the event. The first, a new "Bring-a-Boat" incentive scheme that encourages exhibitors to bring more boats to the exhibition. The other, a VIP On-Water segment catered exclusively to invited guests only.

Response to the 'Bring-a-Boat' incentive scheme has been encouraging and garnered the support of Beneteau, Dynaglass, Gladly White, Gulf Craft and others.

To add more excitement to the show and to create one-stop shops to drive the desired traffic to exhibitors' booths, there will be specialised segments within the show. Marinas from Singapore and around the region will be housed in the "Marina Village" while the Fishing Village is back by popular demand. Other highlights include the Mega Yacht Section and the In-hall display of boats.

The On-Water display segment for boat and METS ASIA 2002 has also been enhanced. It will be held at the Republic of Singapore Yacht Club (RSYC). It is tailored for invited guests who are interested in purchasing luxury yachts. Visitors to the On-Water show will be qualified by the organizers and exhibitors. These VIP visitors will be chauffeured from the exhibition venue at Suntec Singapore to RSYC. The select

group of exhibitors approached by boat & METS ASIA is greatly excited about this concept and response has been very encouraging. At press time, the following have seized the opportunity to be featured in this special segment: Azimut, Diaship/ (132ft), Hershine (95ft), Princess (85ft), Riviera, Sunseeker (80ft) among others.

Long-term growth prospects for the region have been boosted with the marina development plans of countries such as Malaysia. Latest news from Thailand is that the taxes and duties on imported boats are to be cut from a total of some 200% to roughly 100%. Southeast Asia still has the world's greatest economic promise and the biggest concentration of new consumers.

The following are some of the comments received from the exhibitors.

Mr Michael Ang, Sales & Marketing Director of Paintex Systems/ Awl-Kote commented "... it is a time to create awareness among the people in this industry" and "telling them that we are still here to service them."



Messe
Düsseldorf
Asia



Sharing the same sentiment is Simpson Marine who added that one of their objectives in exhibiting at the show is to promote their exclusive listing of pre-owned yachts in Singapore and the region. Despite the global downturn, 2001 was actually a good year for the company with a large number of sales completed and three yacht sales over 100ft in LOA in the last two months.

boat & METS ASIA will be co-located with ADEX, Asia's leading dive show. Jointly organized by Messe Düsseldorf Asia Pte Ltd and the RAI Group, the show has the support of the Singapore Trade Development Board, Singapore Sailing Federation, the ASEANAREAN Marine Association and ICOMIA.

Mr Goh Kong Wee of Marina Bahari Raya, who has exhibited at the boat show for many years now, indicated that "boat & METS ASIA 2002 is a milestone in Singapore's boating event calendar. The timing signals to the industry that all is well and that we are gearing up into this new millennium with a different perspective in life - *'Embracing the boating lifestyle for the whole family!'* *Make it happen this 2002 and beyond!'*"



Show Information

Date: 18 - 21 April 2002
 Venue: Suntec Singapore, Hall 602 (In-Hall display)
 Republic of Singapore Yacht Club (On-Water display)
 Exhibition Hours: 18 - 20 April : 10.00am to 6.00pm
 21 April : 10.00am to 5.00pm

Admission: **At Suntec Singapore**
 Trade Visitors (by pre-registration)
 Public Visitors (by admission tickets)
 - Adult S\$5.00 per adult per entry
 - Child S\$3.00 per child per entry
 Open to both trade and public visitors

On-Water display at Republic of Singapore Yacht Club
 Strictly by invitation only.

Held concurrently with: **ADEX (Asia Dive Expo)**

Focus5.net Ad



2002 will be a year of highlights for Messe Düsseldorf

EuroShop Düsseldorf joins forces with RETAIL TECHNOLOGY and the P.O.S. Marketing Congress for the first time

EuroShop 2002, the global retail investment fair, is set to lengthen its world lead. From 23 to 27 February 2002 the international trade community will again flock to Düsseldorf to display and debate innovations and trends in its sector.

A transparent exhibit structure ensures a fast-track route for visitors. The retail frontrunner is now sub-divided into EuroConcept (shopfitting, store equipment, lighting technology, refrigeration equipment, building technology), EuroSales (visual merchandising, sales promotion, POS marketing), EuroCIS (communications, information and security technology) and EuroExpo (stand construction, design, special events), all on show over a total net area of 100,000 square metres.

Congresses and specialist events will frame each of the four theme areas. 1,600 exhibitors from 38 countries will head for EuroShop in Düsseldorf on the Rhine.

P.O.S. Marketing Congress alongside EuroShop

For the first time, P.O.S. Marketing Congress will be staged alongside EuroShop. From 25 to 27 February 2002, top-calibre experts from around the globe will meet to debate current developments and trends in direct marketing, co-marketing, event marketing, ECR, sales promotion, sales support and category management.

More information: www.euroshop.de

GDS Düsseldorf: Two times a year a sneak preview of shoes, boots and accessories for the coming fashion season

For shoe professionals everywhere, the global No. 1 trade event, GDS - International Shoe Fair - is the key information and ordering platform for next season's fashions. From 14 to 17 March 2002 the international footwear community will again converge on the Düsseldorf Trade Fair Center to order shoes and matching accessories for the autumn/winter 2002/2003 fashion season.

Daily live catwalk shows will visualise how end consumers will stay in style, safe and sound, warm and snug through the chilly season. From retro look to elegant pumps, and skin-interweave sneakers to country boots, colours are warm and materials soft and select. The theme spectrum ranges from smart city executive to simple shapes and clear-cut combinations with a purist feel.

The 93rd GDS in Düsseldorf expects to welcome around 1,800 exhibitors and 50,000 trade visitors from around the world.

And from 19 to 22 September, shoe specialists worldwide will again rendezvous down by the Rhine to showcase trends and innovations in footwear fashion for spring/summer 2003 at the 94th GDS.

More information: www.gds-shoe-fair.com

ProWein just keeps on growing!

ProWein 2001 proved the best vintage ever - 2,685 exhibitors gathered in Düsseldorf to give a taste of wines and spirits from almost all of the world's growing areas. Since its debut in 1994 the International Trade Fair for Wines and Spirits has soared to success. In just a few years it has matured into one of the world's prime events for its sector.

Around 24,000 visitors from 25 countries participated in the show. Messe Düsseldorf as organizing company predicts further growth for the next ProWein from 24 to 26 March 2002. Exhibitors are again envisaging great deals to be sealed. The forthcoming staging also will host an international dégustation that acts as an invaluable information source, and route planner unrivalled by any competing trade event to date. The array of wines and fruit brandies from around the world ready for tasting free of charge will take up around 1,000 square metres.

Do you want to know more? Then go to www.prowein.de





The global No. 1 forum for wire and cable, tube and pipe technology is expanding its exhibit area

The popular wire/Tube show duo scheduled from 8 to 12 April 2002 at the Düsseldorf Trade Fair Center will have much more space to call on. With response from the exhibiting industry to the twin pack comprising **wire** - International Wire and Cable Trade Fair - and **Tube** - International Tube and Pipe Trade Fair - as strong as ever, wire 2002 will boast around 100,000 and Tube approximately 50,000 gross square metres.

Exhibitors of wire, wire products, cable and glass fibre machinery will be based in Halls 9 to 12 and 15. Forming and spring manufacturing systems will be located in Halls 16 and 17. Companies showcasing at Tube 2002 - International Tube and Pipe Trade Fair - can be found in Halls 3 to 5 and Hall 8.

Messe Düsseldorf expects more than 60,000 trade visitors from all over the world.

You'll find more information at www.wire.de and www.tube.de

The 16th interpack from 24 to 30 April 2002 is already booked to capacity

The 16th **interpack** in April 2002 will offer visitors to Düsseldorf the full spectrum of innovative packaging machinery, packaging containers and confectionery machinery. This show, which is among the top-ranked capital goods events worldwide, has once again expanded its exhibit area. It can now boast a total of 152,000 square metres net, the largest ever in more than forty years since its debut. Halls 1 to 17 of the Düsseldorf Trade Fair Center are fully booked!

2,500 exhibitors from around the globe will be showcasing their product innovations, services and packaging solutions. For the first time interpack will occupy the new Halls 7 and 6, the latter being Europe's largest self-supporting exhibition hall with an area of 25,000 square metres.

To preserve a transparent structure within a larger area, two of the three main exhibit focuses will be partially relocated to other halls: Packaging, packaging materials and packaging auxiliaries suppliers will go on show in Halls 8 to 11, and packaging machinery, which notches a hefty 60 percent of the total exhibit, will fill Halls 4 to 7 and 11 to 17. Confectionery machinery and equipment stay in Halls 1 to 3.

More information at www.interpack.de

All together now: hogatec and InterMopro, InterCool, InterMeat in Düsseldorf

The Düsseldorf Trade Fair Center will play host to a premiere in October 2002 when hogatec - International Trade Fair for Hotels, Gastronomy and Catering - joins the food fair trio comprising InterMopro, International Trade Fair for Dairy Products, InterCool, International Trade Fair for Frozen Food, and InterMeat, International Trade Fair for Meat, Cold Meat and Sausages, same time, same place.

In high-growth market segments like catering and system gastronomy, the food fairs' and hogatec exhibit ranges have been steadily converging for quite a few years. In response to this trend Messe Düsseldorf has opted to stage all four trade shows concurrently.

So while the food fairs showcase a wide range of convenience products, among other things, the specialist technical equipment and appliances for preparing and further processing are on display right next door at hogatec. The synergy effects are clearly evident. Trade visitors to the Düsseldorf fairgrounds benefit twice over.

Like previous events, hogatec 2002 will run for five days, from 6 to 10 October 2002, and the InterMopro, InterCool, InterMeat trio for four, from 6 to 9 October.

More information at www.hogatec.de; www.intermopro.de; www.intercool.de; www.intermeat.de

RehaCare International lengthens its lead as the No. 1 showcase for rehabilitation and care

Under the banner International Trade Fair for Those with Special Needs and Those Requiring Care, the 13th REHACare International from 23 to 26 October will present the very latest products and services in the sphere of rehabilitation technology, and also aids and equipment for rehabilitation and care.

As life expectancy continues to rise, so does the likelihood of having to call on care services. Two-thirds of the exhibit area at





REHACare focus on products, services and detailed information on all aspects of rehabilitation, and one-third of exhibitors showcase care-related ranges.

At the last REHACare International, 868 companies from 28 countries presented their innovations and services in six halls. The four-day event brought 48,700 visitors to the fairgrounds on the Rhine.

More information at www.rehacare.de

17th international glass industry trade fair from 28 October to 1 November in Düsseldorf

glasstec, the international flagship event for its sector, goes on show every alternate year in Düsseldorf. The exhibit range includes machinery, equipment, applications and products for glass as a high-tech material. Top decision makers from around the globe come to glasstec on the Rhine to learn what's new in the industry and place their orders.

The five-day run is expected to draw around 1,000 exhibitors and over 55,000 visitors. The organisers are looking to a display area totalling 60,000 square metres net.

Over 50 percent of glasstec 2000 exhibitors came from outside Germany. This confirms the undisputed lead of this trade fair, which is framed by a host of special presentations and symposiums.

For online information: www.glasstec.de

The ultimate medical fair adds the final flourish to 2002

It was already in the air at MEDICA 2001: to pinpoint diagnosis, practices and hospitals are switching to digital systems. This spells fine-tuned diagnostics, optimum therapy and in consequence less expenditure for the entire health care sector!

MEDICA - 34th International Trade Fair and World Forum for Doctors' Surgeries and Hospitals -together with the MEDICA Congress and ComPaMED - 11th International Trade Fair for Components, Parts and Raw Materials for Medical Manufacturing - will go on show in the Rhineside fairgrounds from 20 to 23 November.

Over its four-day run this show presents the entire spectrum of medical care from laboratory and diagnostic equipment to physiotherapy and orthopaedic technology, commodities and consumer goods, medical technology and electromedical equipment, information and communications systems, specialised services and facility management for health care facilities.

More details at www.medica.de

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March 12 - 15, 2002

ASEANPLAS
International Trade Fair for
Plastics and Rubber
Singapore Expo
Singapore

March 12 - 15, 2002

ASEANRUBBER
International Trade Fair
on Rubber Technology
Singapore Expo
Singapore

April 18 - 21, 2002

boat & METS ASIA
International Boating,
Watersports and Marine
Equipment Show
Suntec Singapore
Singapore

September 10 - 12, 2002

HOSPIMedica ASIA
International Exhibition on
Hospital, Pharmaceutical,
Medical & Rehabilitation
Equipment & Supplies
Suntec Singapore
Singapore

September 10 - 12, 2002

OS+H Asia
The Occupational Safety+Health
Exhibition for Asia
Suntec Singapore
Singapore

November 26 - 30, 2002

PRINTEC ASIA
The All-Asia Print Media,
Publishing and Converting
Technology Exhibition
Singapore Expo
Singapore

April 10 - 13, 2003

M-PLAS
The International Plastics and
Rubber Trade Fair for Malaysia
Malaysia International Exhibition
& Convention Centre (M.I.N.E.S.)
Kuala Lumpur, Malaysia

September 10 - 12, 2003

HOSPIMedica ASIA
International Exhibition on
Hospital, Pharmaceutical,
Medical & Rehabilitation
Equipment & Supplies
Suntec Singapore
Singapore

September 23 - 25, 2003

wire Singapore
The All-Asia Wire & Cable
Trade Fair
Singapore Expo
Singapore

September 23 - 25, 2003

Tube Singapore
The All-Asia Tube & Pipe
Trade Fair
Singapore Expo
Singapore

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I am interested in attending as an/a		Exhibitor	Visitor
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	March 12 - 15, 2002 ASEANRUBBER International Trade Fair on Rubber Technology	<input type="checkbox"/>	<input type="checkbox"/>
	April 18 - 21, 2002 boat & METS ASIA International Boating, Watersports and Marine Equipment Show	<input type="checkbox"/>	<input type="checkbox"/>
	September 10 - 12, 2002 HOSPIMedica ASIA International Exhibition on Hospital, Pharmaceutical, Medical & Rehabilitation Equipment & Supplies	<input type="checkbox"/>	<input type="checkbox"/>
	September 10 - 12, 2002 OS+H Asia The Occupational Safety+Health Exhibition for Asia	<input type="checkbox"/>	<input type="checkbox"/>
	November 26 - 30, 2002 PRINTEC ASIA The All-Asia Print Media, Publishing and Converting Technology Exhibition	<input type="checkbox"/>	<input type="checkbox"/>
	April 10 - 13, 2003 M-PLAS The International Plastics and Rubber Trade Fair for Malaysia	<input type="checkbox"/>	<input type="checkbox"/>
	September 10 - 12, 2003 HOSPIMedica ASIA International Exhibition on Hospital, Pharmaceutical, Medical & Rehabilitation Equipment & Supplies	<input type="checkbox"/>	<input type="checkbox"/>
	September 23 - 25, 2003 wire Singapore The All-Asia Wire & Cable Trade Fair	<input type="checkbox"/>	<input type="checkbox"/>
	September 23 - 25, 2003 Tube Singapore The All-Asia Tube & Pipe Trade Fair	<input type="checkbox"/>	<input type="checkbox"/>

Up to date -
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